

Colorado Association of Law Libraries

SCUTTLE

A Chapter of the American Association of Law Libraries

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Summer 2000

President's Message and Introduction to CoALL Annual Reports for 1999-2000

Georgia Briscoe, President, 1999-2000

The officers and committee chairpersons of CoALL have worked exceptionally well this year in service to their fellow CoALL colleagues. I hope each of us as members of CoALL appreciate the effort and will take time to personally thank the officers and committee chairs.

Some of you may be familiar with "Lucard's Exchange Principle." Emil Lucard was a French criminologist. He determined that "Any person passing through a room will unknowingly deposit something there, and take something away." Modern technology and criminology have confirmed this.

I think this is a useful analogy for our life as CoALL members. As we pass through the year as a member of CoALL, we will unavoidably take something from the resources which CoALL provides, whether it's from attending a meeting, reading a newsletter or the website, or interacting with a fellow CoALL member. We will also leave something, a kind word of encouragement, contribution to a program, a missed opportunity, or (you name it). It is inevitable that we will both consume and contribute.

I'm proud of this chapter of AALL where Lucard's Exchange Principle is always in gear. As you will read in the reports that follow, we have collectively deposited much good and each of us has taken away something of value. It was my pleasure to lead this group the past two years and I thank you for the opportunity. §

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2000 SWALL Annual Meeting Report

Karen Selden

Attending the 2000 Southwestern Association of Law Libraries (SWALL) Annual Meeting in San Antonio, Texas from March 30 to April 1, 2000 reminded me of two of the lessons I learned while attending the 1999 CoALL/SWALL Annual Meeting in Denver. First, regional conferences have many advantages over national conferences. As I wrote in a report about that meeting published in the June 1999 SWALL Bulletin (Vol. 30, no. 3, pp.10-11), "[r]egional conferences are smaller, making it easier to network. The likelihood of meeting "movers and shakers," as well as others who share the same professional interests and concerns as you, is increased. In addition, you may be more likely to continue a professional relationship with someone in your region than in another part of the country." Indeed, because the 2000 SWALL Annual Meeting had approximately 100 attendees, the atmosphere was friendly and relaxed (that famous Texas hospitality?), enabling me to easily rekindle friendships I made last year and meet new people from as far away as Arizona, Texas, and southern California. Second, the programming at regional meetings can be as high quality and relevant as at larger national meetings, but the travel cost and time investment to attend can be considerably less. At least two of the speakers presented similar programs at the American Association of Law Libraries (AALL) Annual Meeting in Washington, D.C. in July 1999, so SWALL attendees who were not able to attend that meeting were still able to hear these speakers at a smaller conference closer to home. The 2000 SWALL Annual Meeting reminded me to the 1999 CoALL/SWALL meeting for yet another reason -- I saw many of the 1999 CoALL/SWALL Annual Meeting commemorative portfolios in use during the 2000 meeting (and I admit I brought mine along, too).

The 2000 SWALL Annual Meeting was held at the Menger Hotel, across the street from the Alamo and close to the famous Riverwalk. Although a severe thunderstorm two days before the meeting flooded some meeting rooms and forced both planners and attendees to be flexible about program room assignment changes, the weather co-operated beautifully during the conference, making it easy to explore this lovely city. SWALL's Legal

Information to the Public Special Committee started off the first day of the program by sponsoring a "Legal Research for the Non-Law Librarian" workshop, attended by approximately 32 local librarians. The opening luncheon featured Henry Munoz, a local architect and radio personality, as the speaker. He delivered a humorous, interesting, and entertaining speech reflecting upon the cultural richness of southern Texas. In addition to giving the audience tips on finding the perfect puffy taco and explaining the blending of a wide variety of cultures that occurs in southern Texas, he also offered a saying that has affected him throughout his life: Freedom and opportunity are not a birthright. Everyone must earn them all over again each day.

Two afternoon sessions offered four program choices: Ethics and the Internet; International Legal Resources; Locating Hard-to-Find Background and Asset Information; and The Future of Government Documents (this program's speaker earned high marks for tenacity -- she broke her ankle en route to the conference and still made her presentation, despite her cast and crutches). A fantastic setting, wonderful food, and terrific company combined to make the Opening Reception the social highlight of the meeting for me. The reception was held at the Alamo, which was reserved especially for SWALL meeting attendees. We were given an introduction to the Alamo by tour guides and allowed to explore the grounds at our leisure. The warm temperatures allowed us to enjoy delicious Mexican food and socialize in a courtyard under beautiful leafy trees.

Day two began with the SWALL breakfast and business meeting. Karl Gruben, AALL's Secretary, addressed the attendees and outlined the services AALL offers to its members. At the close of the business meeting, CoALL's own Mark Estes was installed as the next SWALL President. Roberta Schaffer, the Dean of the University of Texas Graduate School of Library and Information Science, was the Annual Meeting's Keynote Speaker. She is a polished, energetic, and articulate speaker, who spoke on the topic "Law Librarians: Where Have We Come From? Where Are We Going To? Technologies of Freedom." You can read her speech on the SWALL Home Page (<http://www.lawlib.uh.edu/swall/>).

A choice of two programs was offered

*SWALL
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CoALL Executive Committee Meeting Minutes

David Selden, CoALL Secretary

Date: February 27, 2000

Location: University of Denver Law Library

Attendees: Bev Agnew, Georgia Briscoe, Martha Campbell, Druet Cameron Klugh, Wanda McDavid, Rob Richards, Linda Rose, Karen Selden, David Selden, Tom Seward, Caryl Shipley, Camilla Walker, Patty Wellinger, and Anne-Marie Wills.

The Executive Committee was called to order by Georgia Briscoe at 12:03 PM

A) OLD BUSINESS:

1) The minutes from the 12/09/99 meeting were approved without changes.

B) NEW BUSINESS:

The following reports were given:

1) Treasurer report:

* Patty Wellinger provided a summary report. The checking account has approximately \$2,963 and the Janus Fund balance is close to \$9,660. A copy of the full report will be published in the March issue of the Scuttle.

2) Grants and Scholarships report:

* Rob Richards reported that CoALL had received two grant applications. Karen Selden applied for a \$150.00 travel grant to help cover travel expenses to the SWALL annual meeting in San Antonio where she will be a featured speaker. The other grant application came from Holly Kulikowski for \$150.00 for a travel grant to attend West Group's Information Innovator's Institute. Both grants were approved. Georgia made a motion to approve both grant requests, Linda seconded the motion and the grants were unanimously approved by the board.

3) Membership report :

* Bev Agnew reported that membership had increased to 104 members.

* A new Joint Membership Directory will be re-printed in the Spring to include members accidentally omitted in the last edition.

4) Programs report:

* Linda Rose reported that on April 13, Mark Folmsbee from AALL will talk to us at 5 PM at the Denver law firm of Ballard Spahr Andrews & Ingersoll at 1225 17th St. in Denver. He will describe how he became a web expert. There will be no business meeting at this program. Instead, CoALL board members will be having dinner with Mr. Folmsbee.

* There was a discussion about CoALL having a role at the ALA Conference in Denver in May. The board decided that CoALL would not participate.

* The next board meeting will be held in mid-June at the law firm of Holland & Hart.

5) Brown bag programs report:

* Camilla Walker reported that the next brown bag meeting will be on February 29 at Holme Roberts & Owen LLP and the topic will be "Cheap Securities Research" presented by University of Colorado Law School Reference librarian Therese Clarke.

6) Library School Liaison

* Patty Wellinger reported that an article about the mentoring/library tour program available from participating CoALL libraries for the DU library school students appeared in the January issue of the DU library school newsletter. The article will be published in the next issue of the library school newsletter and it will be e-mail to all current Emporia students.

7) Webpage/Listserv report:

* Tamara Smith was not present and no report was given, but it was reported that the CoALL bylaws are now on the CoALL website.

8) Newsletter report:

* Caryl Shipley reported that the deadline for the next issue of the Scuttle is March 15.

* Due to the difficulty of finding a volunteer to do the newsletter, the board voted to pay Caryl Shipley's son (Joseph) \$10/hr. to create the newsletter. (It is estimated that the annual cost to CoALL would be around \$340.00.) The motion was made by Patty and seconded by Linda and

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*Executive Committee Meeting Minutes
Continued from page 7*

passed unanimously.

9) Government relations report:

*Anne-Marie Wills reported on the CLA/CEMA Legislative workshop held on February 24, 2000 regarding the "State Grants for Libraries," Senate Bill 85. For more information about the bill see www.state.co.us/gov_dir/stateleg.html. This bill would provide more money to public libraries in the state of Colorado. The bill also will include a requirement to control minors' access to the Internet. (See CoALL Secretary for printed material regarding this legislation.)

10) Long Range Planning report:

* No report was given.

11) Union List report:

* Wanda McDavid reported that she would help determine whether there was interest in doing a union list at an upcoming brown bag session. She also stated that she does not have the technical expertise to actually work on the technological aspects of the union list and that others would need to be involved if CoALL decided to establish one.

12) Nominations report:

* Tom Seward reported that he will be soliciting "volunteers" (in the next issue of the Scuttle) who wish to be nominated to a CoALL board position for next year. Following this process a committee will present the nominations. An election will take place before the June board meeting.

13) Publicity/ AALL chapter liaison report:

* Karen Selden reported that she has been submitting news (much of which comes from our Scuttle) to the AALL Spectrum. If anyone has news items (especially about the accomplishments of CoALL members) they would like see in the Spectrum or any appropriate SIS newsletter, contact Karen.

14) LISP report:

* The board decided to hold off planning on next year's LISP until CoALL's non-profit status (501(c)3 or 501(c)6) has been reviewed and determined. The status issue will be brought to a vote by the CoALL membership in the next CoALL board election this Spring.

* The board decided to create a "speaker's bureau" list that can be distributed to local organizations (i.e. CLE organizers) who need speakers on legal information and research topics. The list can also be used as a source of referrals. The list will contain the names of those who are willing to speak, their subject areas and expertise and contact information.

15) Marketing Council report:

* Candace Whitaker sent a written report to Georgia Briscoe describing opportunities offered by the Colorado Library Marketing Council (CLMC). The CLMC offers an online course that helps information professionals learn how create positive changes in their individual professional setting. CLMC has a website ([ww.clmc.org](http://www.clmc.org)) where one can access a virtual marketing course and learn more about the Council.

OTHER NEW BUSINESS

1) AALL Chapter Rep. At Annual Conference offer.

* AALL is offering free full registration for this year's annual conference to a CoALL chapter representative. Patty and Rob will make an announcement of this funding opportunity on the CoALL listserv and will develop an essay contest to choose the recipient.

2) CoALL Table at AALL

* The board decided not to have a display table at the AALL annual conference this year. If SWALL will be having a table, we will ask if we can use some space for CoALL promotional materials. Karen will ask for permission to do this at the SWALL annual conference.

3) National Library Week (second week in April)

* Members will be asked to submit short articles describing successful National Library Week programs for publication in the Scuttle.

4) AALL Time Capsule

* Patty will be gathering information to put in the AALL time capsule. Included will be some CoALL promotional materials, and possibly a printout of the CoALL Internet home page.

5) AALL VIP

* AALL VIP program will provide funding for airfare and two nights lodging for a VIP.

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Government Relations Committee Annual Report

Ann-Marie Wills

“State Grants for Libraries,” Senate Bill 85, passed the Colorado legislature this session, providing \$2 million for Colorado’s public, school, and academic libraries to share. The impact will be greatest for the poorer library districts. The funding is expected to continue on an annual basis, via the Joint Budget Committee’s Long Bill.

Congratulations for this success go to GiGi Dennis, State Senator and sponsor of the bill, Rick Ashton, City Librarian, Denver Public Library, Gail Dow and Gordon Barhydt, Co-Chairs of the CLA Legislative Committee, lobbyists Ruben Valdez and Jerry Braden, and the library community in Colorado. The volatile issue in this bill centered around the apparent lack of policy and/or procedures in the language of the bill to guard children from inappropriate internet sites when using public access computers in libraries. Governor Owens stated this problem prompted his unexpected vetoing of the bill last year.

During the 2000 Session the persons mentioned above spearheaded research on the statutory language used by other states regarding this issue, set up meetings and discussions with the Governor and his staff, and put out numerous fires of misunderstanding. They spoke at legislative hearings and lobbied the reintroduced bill in the legislature to get it passed. All this effort culminated in the signing of the bill by Governor Owens in a ceremony on May 26 in Gigi Dennis’s home district at the White Branch Library in Pueblo West. It is believed that the funds will be available to libraries by the fall of this year. A copy of the bill may be found at http://www.state.co.us/gov_dir/stateleg.html.

The Joint Budget Committee’s Long Bill this session also included full funding for ACLIN, and for the Colorado Resource Center (CRC) a 2.9% increase, but no increase for the seven Regional Library Service Systems (RLSS, “Systems”). The RLSS has not had an increase in funding for 3 years so essentially it has suffered budget cuts since fiscal year 1998-99. The RLSS provide many resources to libraries on a regional basis. Its personnel provide training, expertise, consulting, cataloging, and courier services to its member libraries, with the goal of providing increased services to patrons. RLSS will be seeking your support in the future as they try to raise their funding allotment next year.

Next year’s Funding Agenda for the CLA Legislative Committee includes the following issues:

1. Obtaining a substantial increase in the budget for the Regional Library Service System (RLSS), the Colorado Resource Center (CRC) at DPL, and an increase for Access Colorado Library and Information Network (ACLIN).
2. Support an inflationary increase in the “State Grants for Libraries” program.
3. Promote, pursue and support legislation providing technological access to information through libraries.
4. Monitor legislation concerning any issues pertinent to libraries or issues that would impact libraries and their related 501(c)(3) support organizations.
5. Review library law for changes to be introduced in 2002, in particular, incorporating the securing of bonding authority for library districts independent of counties.

NO EXCUSES! DISCOVER THE NAMES OF YOUR ELECTED OFFICIALS AND HOW TO REACH THEM

Visit the following site on the Internet for a list of state and federal elected officials, tied to your home zip code, <http://www.vote-smart.org>. Click on **CANDIDATES ISSUES AND MUCH MORE**, then scroll down in the left-hand frame and follow the instructions at **FIND YOUR CANDIDATES & ELECTED OFFICIALS.**§

Information Innovator's Institute

Holly Kulikowski

I was invited to attend West Group's Information Innovator's Institute March 9-11th in Naples, Florida.

The conference had quite a few sessions were very worthwhile. One of my favorites was a round table discussion with Arthur Miller moderating. The topic was law firms moving towards marketing on the Internet and the power issues involved. One of the main discussions involved who makes the technology decisions and were librarians fit into all of this. Roberta Shaffer from UT-Austin had a very interesting comment on how the law schools should completely rehaul their curriculum because new attorneys are not learning what they need to know once they get to a firm. She also addressed that these are the people that will be making marketing and technology decisions in the future.

I also liked the presentation on Online library catalogs. There were two perspectives. I liked what Jean O'Grady from Wilmer Culter & Pickering did with their library catalog. They had managed to incorporate various technology formats into the catalog. This provided the end users with a lot flexibility. The other presenter was Terry Seale. His catalog had a lot of hyperlinks to publishers and table of contents. This allowed his end users to view the publication to decide whether it was what they needed.

Most of the other presentations were about new West products and some of the directions they are going. I

saw the Portal product that they are developing with firms. It seems like a good idea but I was concerned about security issues. I also got to preview WestIntraClip and WestNewslink that are being implemented at Faegre & Benson.

The Extranet presentation with Jay Nogle and Kingsley Martin was very good. I liked what Kingsley had to say about how he doesn't believe in Extranets. He said why build something two or three times, just make one environment. He showed us the Jones Day Intranet/Extranet/Internet site that he built. Using basic design elements throughout the entire site made the layout very easy to use. I liked the content that they were providing and the seamless interface from office to office or practice group to practice group.

The things I learned were:

We all have similar challenges that need to be addressed in some manner (IT relationships, software issues, shrinking collections, multiple formats, etc.).

I should be reading the WSJ, Red Herring, Industry Standard (among other tools) to keep on top of this technological world.

Communication is key when dealing with departments, employees, vendors, and attorneys.

Librarians are super smart people who know how to get the job done no matter what it takes.

Thanks to CoAll for the travel grant that helped me to get to Naples and attend the conference and to West for inviting me.§

The Colorado Supreme Court Library's new online catalog (WebCat) is finally available via the internet! You can access the WebCat by either linking from the library's main homepage at <http://www.state.co.us/courts/sctlib/> (there is a link at the top of the page ONLINE CATALOG as well as further down on the homepage at the WebCat icon) or you can bypass the homepage and go directly to <http://www.csclibrarycat.state.co.us/> Once you've visited the WebCat, you can also bookmark the catalog's initial search screen. Please note that the online catalog is a work in progress and we are still entering many parts of the library's collection. Also some of the links in the WebCat records (most notably added entries links) do not always *connect* - these are bugs we are presently working to correct with the company that designed the integrated library system. While the WebCat database was originally designed using Netscape as the default browser, it runs fine in Internet Explorer as well. As always, please contact the library staff with any questions, concerns, etc., that you may have.§

Getting Our Message Out

Druet Cameron Klugh

"How can I hire a law librarian?"

"My firm is small and can't afford a librarian, can I get someone to consult with me on library questions?"

Such were the questions of some of the 1,400+ attendees at the annual convention of the Association of Legal Administrators who stopped by the AALL/PLL/CoALL booth in the exhibit hall. The convention was held at the Denver Convention Center May 8-11, 2000 and our chapter did a fabulous job of getting the booth together on short notice. AALL President Margie Axtmann paid the booth fee of \$2,600, and as soon as PLL President Kathie Sullivan was apprized of the booth presence, we started planning. We were fortunate to have AALL President-Elect Barbara Bintliff staff the booth, as well as CoALL President **Georgia Briscoe** and Vice-President **Linda Rose**.

Every member of the CoALL Executive Board lent their support with everything from behind the scenes advise to up-front manpower. My thanks go to CoALL members new and old for their time and efforts:

Kaye Ammons (Davis Graham & Stubbs)-staffing
Barbara Bintliff (Univ. of Colorado Law Library)-staffing
Georgia Briscoe (Univ. of Colorado Law Library)-staffing
Martha Campbell (Colo. Supreme Court)-staffing and knockdown
Katheryn Christnacht (Holme Roberts & Owen)-staffing
Mark Estes (Holme Roberts & Owen)-planning
Holly Hoxeng (Carpenter & Klatskin)-staffing
Mary Killoran (Holme Roberts & Owen)-staffing
Holly Kulikowski (Holland & Hart)-staffing
Wanda McDavid (Holland & Hart)-staffing
Linda Rose (Ballard, Spahr, Andrews and Ingersoll)-setup, staffing and knockdown; coordination of materials
David Selden (National Indian Law Library)-setup
Karen Selden (Univ. of Colorado Law Library)-setup
Tom Seward (Sherman & Howard)-staffing
Camilla Walker (Holland & Hart)-staffing
Patricia Wellinger (Univ. of Denver Law Library)-planning
Ann-Marie Wills (Otten Johnson Robinson Neff & Ragonetti)

I was especially fortunate that **Linda Rose** was willing to coordinate and orchestrate the actual booth logistics while I was on vacation. I tremendously appreciate that **Karen** and **David Selden** were willing to setup the booth on a Sunday after their marathon performance (literally!), and that **Martha Campbell** completed the booth knock-down on very short notice. CoALL spent no money on this event; all costs were covered by AALL and PLL.

The booth itself "looked great", as reported by Lee Nemcheck, Information Resources Manager at Morrison & Foerster in Los Angeles. Copies of the pamphlets Private Law Librarian Standards (PLL) and Finding Your Way in the Information Age: The Many Roles of Law Librarians (AALL) were on display. Lee presented a program on records management during the convention, and stopped by the booth several times to meet CoALL members. Lee is part of an ongoing task force headed up by Jenny Kanji of Lexis Publishing to develop stronger relations with ALA. The suggestions made by CoALL members about the booth, its placement, materials and PR efforts have been passed on, in order to facilitate the success of future booth activities and better relations with ALA. §

Publicity/AALL Chapter Liaison Annual Report

Karen Selden, Chairperson

The focus of this position is spreading news about CoALL activities and CoALL members to appropriate interested parties. Mainly, this goal is achieved by sending "news releases" to appropriate AALL-SIS newsletters. Publications that received news releases from the Chairperson between August 1999 and the present are:

AALL Spectrum (Chapter News Column and Membership News Column)
ALL-SIS Newsletter
Chapter Leadership Bulletin
LISP-SIS Newsletter
RIPS Law Librarian
Scuttle
SWALL Bulletin

In July 2000, a press release with the names of the new CoALL officers (and their respective firm, school, or court affiliations) will be sent to the Colorado Lawyer and the Colorado Journal.

CoALL members are highly encouraged to pass along information about other CoALL members (or themselves!), such as presentations given, articles written, awards received, elected or appointed positions, etc., to the Chairperson for distribution to appropriate sources. Suggestions of additional publications to receive CoALL information are also welcomed.

A special thanks must be extended to **Druet Cameron Klugh** for spearheading the AALL/PLL/CoALL Booth at the Association of Legal Administrators annual convention in Denver on May 7 through May 10, 2000. Druet organized this endeavor in only a couple of weeks, and did such a good job of pre-planning that no snags developed while she took her previously scheduled vacation during the week of the convention. Thanks to Druet and all those who worked on or at the booth for all their "missionary work" on behalf of the profession!
§

LISP-CLA Program Committee Annual Report

Bev Cummings Agnew and Druet
Cameron Klugh

The Committee's major endeavor this year was the CoALL sponsored program "Legal Research for the Non-Law Librarian" presented as a pre-conference seminar at the Colorado Library Association annual conference held in Snowmass. The program was presented on October 7, 1999 from 1-4 p.m.

Presenters were **Bev Agnew, Jane Thompson, Mark Estes** and **Belen Rodriguez**, with Internet materials provided by **Wanda McDavid**. **Druet Cameron Klugh** acted as moderator. Topics covered included the reference interview, typical patron scenarios, drawing the line between reference, research and legal advice, a review of Colorado statutes, and materials available on the Internet. Members of the audience requested assistance in building their basic legal collections. The panel developed a list of "Ten Basic Law Books" in response to this request (see attachment), which was sent out via e-mail. Participant comments were quite positive. The seminar was attended by 37 individuals. CoALL determined to cover the costs of transportation, meals and lodging for participants.

This undertaking was a large effort for our volunteer speakers, who had also presented a similar program at the SWALL/CoALL joint meeting in April 1999. We must be careful not to overburden them. Therefore, it was decided that CoALL needed to establish a Speaker's Bureau to catalog all our members specialties and determine in what areas they might present programs. To that end, a survey was printed in The Scuttle. To date, there have been no responses. We may need an active telephone interview with each member to determine their levels and areas of knowledge, and their willingness to participate in programs. Depending on the tax status of CoALL as determined by the 2000 ballot initiative, member activity in educational programs may become more important as a focus.

Recommendation: We recommend that the name of the Committee be changed to simply the Legal Information Services to the Public Committee. The Committee should feel free to liaise with CLA or any other association in the pursuit of its goals. §

A New Home for the University of Denver Law Library

Patty Wellinger, University of Denver

Signs that the law school no longer exists have puzzled recent visitors to the Park Hill campus of the University of Denver. Huge carved stones at the edges of campus proclaim that the land within belongs to Johnson & Wales and their flag flies proudly from the flagpole in the center of campus. Who are these interlopers and what did they do to the law school?

Last year the University of Denver sold half of the Park Hill campus to Johnson & Wales University (<http://www.jwu.edu/denver/index.html>), a Rhode Island based technical college. J & W has branches in Providence, Charleston, Norfolk and Miami. Beginning in the fall, the new Denver campus is expected to house approximately 350 students. Degrees offered at the Denver location include:

- Business Administration (Associate)
- Culinary Arts (Associate)
- Culinary Nutrition (Bachelor's)
- International Business (Bachelor's)
- Management (Bachelor's)
- Marketing (Associate and Bachelor's)

J & W purchased half of the Park Hill campus with a five-year option to purchase the other half. Their board of directors will be meeting in Colorado Springs in June to decide whether to exercise their option early and begin plans to purchase the rest of the campus. If they exercise their option, the University of Denver has three years to vacate the premises or incur financial penalties.

The law school is not the only occupant of the Park Hill campus. It is also home to the Women's College and the Lamont School of Music. The Women's College will be moving in June to temporary housing on the main campus while they wait for a new building that is being planned for them. The Houston Fine Arts Center has already been sold to Denver Public Schools to be transformed into a magnet school for the performing arts. A new performing arts center is under construction on the main campus. It is due to be completed in 2002, at which time DPS will take control of the building here.

In anticipation of the blessed event, the University of Denver's team of architects is busy interviewing students, faculty and staff to determine their wishes for a new building. We have been told that regardless of whether or not J & W purchases the rest of the Park Hill campus, we will be moving to a new facility. Current estimates on the time-line needed from "talking about it" to a move-in date are about three years. During the interim, the law library is still located in the Lowell Thomas Law Building, so drop by and see us sometime. Oh... and if you happen to know some rich alums who would like to underwrite part of our new facility... have them contact Gary Alexander for the library's wish list!§

Member News

Congratulations and thanks to CoALL member **Holly Hoxeng** for her posting in Genie Tyberski's Virtual Chase Alert. Holly's item in "Professional R&R" points us to some very useful websites. TVC 4/13 Issue can be accessed online: <http://www.virtualchase.com/TVCAlert/13apr00arc.html>

Davis Graham & Stubbs LLP is pleased to announce that **Mary Williams**, formerly with Browstein, Hyatt, joined us as Librarian on June 12, and **Tamara Smith**, formerly with the University of Denver Law Library, joins us as Reference Librarian on July 10!

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improved behaviors, and network. Assisting the Lexis personnel as part of the TRIPLL Advisory Council are former attendees who develop and present the program offerings. Teaching within our institutions was the theme throughout, from evaluating user needs and expectations to developing various appropriate presentation techniques.

The keynote speaker Diane Filbin, VP of the Harris Bank and Manager of its Business Information Center in Chicago, challenged us to shift our paradigms in a creative and energetic fashion. Borrowing an idea from Italian writer Italo Calvino**, her presentation "Six Memos for the New Millennium" reworked his concepts of lightness, quickness, exactitude, visibility, multiplicity and consistency within the context of information management.

Lightness: Taking our libraries more and more virtual presents challenges:

- maintain the authority of the material (books are so much weightier, literally!!)
- stay light on your feet and be attuned to what your customers are using
- keep an open mind and interweave patron ideas in your collection development

Quickness: Moving from a "service economy" to an "experiential economy" makes getting to people even more difficult:

- since time is wealth, make it easy for users to access all the information that is available to them
- engage them in the "information experience" and use it for one-on-one marketing

Exactitude: electronic sources present a "visual blur":

- find out what your people read and use, then create knowledge maps to that information
- keep your web designs clean
- teach patrons that they can do what they don't know they can do!

Visibility: make sure you interact with those higher up in your organization, and those who make decisions regarding your budget:

- speak in financial terms at all times not just at budget review
- speak in financial terms at all times (seriously!!)

Multiplicity: organizations are becoming more holistic:

- utilize and refresh your network of connections, both inside and outside your organization
- be adaptable as your organization's needs change

Consistency: (Calvino's final essay was unfinished due to his death so we extemporize...)

- maintain your high level of performance
- be reliable NOT necessarily in the sense of being predictable but in the sense that you will always be a necessary part of your organization's team

Ms. Filbin's obvious love of what she does conveyed the appropriate feelings of energy and creativity as we approach new ways of analyzing our jobs and the services we provide. Her poetic yet pragmatic presentation was followed by an informative overview of the challenges facing our firms in the 21st century presented by Holley Thompson of Lexis Publishing.

Ms. Thompson centered our attention on the evolving legal marketplace. Of the almost 1 million lawyers in the United States, while 40% are in firms, almost 35% are solo practitioners! The competition for top graduates is fierce, not just within the world of firms, but from accounting and consulting firms. Employment opportunities are expanding, with over 43% of associates leaving firms by the end of their third year. With turnover costs so high, helping in the retention of associates can be a library training goal.

Multi-disciplinary practices as partnerships of professionals that can offer "full service packages" exert pressure in the legal market. The Big Five accounting firms average over 1,000 lawyers and are thus able to handle large projects that may outstrip your firms staffing abilities. Accounting firms also understand client's

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businesses on a level that law firms must now approach. Firm mergers and dissolutions continue apace. Competition also comes from beyond our borders with the completion of the first global merger of firms (Clifford Chance/Rogers & Wells/Pünder, Volhard, Weber & Axster). Currently only four of the "Top Ten" global firms hail from the U.S.

After giving us a legal worldview, Holley presented additional facts and figures specific to our firm environments. One that I found most staggering is that the percentage of total firm costs that is made up by "reference" is a paltry 1.2% AND is constantly shrinking. Research expenditures are a frequent expense target, along with administrative support, unproductive lawyers, client development, partner retreats, professional dues and activities, technology and employee benefits. So it behooves us evangelize what the library can contribute to the firm and, as information specialists, to use our skills to identify potential clients, provide background information, uncover competitive trends, conduct credit checks, and compile other administrative data related to time billing, disbursements and collection development.

The middle portion of the program was focussed on specific training issues: evaluating user needs and expectations, networking within your firm, partnering with IT, marketing library services and people, and building support for in-house training. Each topic was handled by an experienced librarian who has "walked the walk", plus the Librarian Relations Group director. Those are the fine folks who make up the TRIPLL Advisory Board: Carolyn Ahearn, Karen Bentley, Rebecca Corliss, Marlowe Griffiths, Kathleen Moringiello and Cindy Spohr.

The final segments were very hands-on. "Developing Your Presentation" by Joanne Feierman helped us identify and distinguish between the behavioral and the conceptual objectives of training. Joanne presents training seminars to many major corporations and laid out important principles of adult training. Finally, Colorado's own Pat Wagner, of Pattern Research, gave us some very common sense tips on approaching training, "knowing your audience" being first and foremost among them. We had lots of fun practicing the theatrical and coaching skills that Pat encouraged us to use. Pat has presented at AALL, SLA, ASIS and ARMA functions, so I think it's clear that she knows our group. Given her expertise, I will try very hard in future to follow her simple rule: three important points per training session. If you've done training before, you know that many extraneous things happen in any training session, so I think that if I can get across three points and their rationale during any session, I'll be doing well. Something to ponder for those of us who try to teach "everything" on any given topic.

Lest you fear it was all work and no play, let me assure you that in addition to the fine programs, there were wonderful opportunities for networking with colleagues from around the country. The location was lovely, the social environment very comfortable and the group a most compatible mix. It was a pleasure to meet several younger law librarians, who will modify our traditions and carry them into the new century. I learned a lot both inside AND outside of the lecture room. For such a brief investment of time, the three day workshop was extremely fruitful. I thank Lexis Publishing for sponsoring it, and I encourage ALL of you to apply for the next round of programs.

*If you have applied to TRIPLL before and not been accepted, don't give up! Such was I, when I gave it "one last chance". Since the make-up of the Advisory Council changes from year to year, past application is no barometer of current acceptance.

**Six Memos for the Next Millennium (Charles Eliot Norton Lectures, 1985-86), for a review by the New York Times see <http://mfp.es.emory.edu/six1rev.html>.§

Colorado Library Marketing Council Annual Report

Candace Whitaker

The past year has seen two major innovations for the Colorado Library Marketing Council: The CLMC webpage and the online course. The CLMC webpage, located at www.clmc.org made its debut this past winter. This colorful, yet easy to navigate, webpage is a perfect starting point for information on marketing libraries. The page contains six major categories: Background, Members, Programs, Research, Resources, and information on the Online Course.

Two of the site's best features are the Research Gallery and the Marketing Resources. The Gallery lists links to actual marketing projects which could be used as templates for those contemplating a foray into market research. The examples range from a project by our own Kathy Carlson of the Wyoming State Supreme Court Library to projects by several other special and public librarians. Complimenting this is the Marketing Resources section featuring links to tools, print resources, an annotated bibliography, and more.

The CLMC's current program agenda revolves around the course entitled "Creating Change in Challenging Times: Marketing Tools for Librarians and Information Professionals." This course has been taught several times to live audiences, and has received much praise by allowing librarians to learn to take back control and responsibility in their libraries as well as helping them fashion effective marketing strategies. Now, it is offered online. The first class was just completed, and evaluations are being compiled. The Fall course is set to begin on September 11 with a deadline registration date of August 5. The cost is only \$55.00. The course is aimed at learning to design an effective marketing plan as well as implementing it.

Although all the CLMC group members contribute, a great deal of credit for the CLMC's success must be attributed to Mark Estes as chair, Christine Hamilton-Pennell as the creator of the web site, and Marti Cox for compiling the Research Gallery. Please visit the site often, and strongly consider taking the online course if you have not done so already!

As some of you may know, I have taken a new position within Davis, Graham & Stubbs as Manager of Recruitment, Retention, Diversity, and Professional Development. This new role and its ensuing duties preclude me from continuing in the role of COALL representative to the CLMC. Lois Calvert will be graciously stepping in. Please wish her well. I know she'll be great. I want to thank you all for giving me the opportunity to serve. I look forward to keeping in touch with the many friends I have made through both COALL and the CLMC.

In Case You Missed It ... Web Links Martha Keister

1. Legal Engine <http://www.legalengine.com>

This is a very comprehensive legal metasite. It was included in the Scout Report which called it a "useful starting-point" for any search for online legal information, pulling together a wide array of international, federal, state, and organizational resources". The organization of the site is very easy to use.

2. Natural Resources http://www.law.du.edu/library/research_links/natural_resources/natural_resources.htm

The Westminster Law Library (University of Denver Law School) is developing a comprehensive site for Natural Resources materials. It's located under Research Links on our homepage.

3. Have you subscribed to the following legal and information online newsletters?

LLRXBuzz <http://www.llrx.com/buzz/buzz.htm>

This newsletter from LLRX.com which is the "free Web journal providing current, comprehensive articles and resources for legal professionals and law librarians...". The Buzz, by Tara Calishain, is a weekly email of new research resources published in a brief format.

NewsLink <http://www.infotoday.com/newslink/default.htm>

Brought to you by the folks at Information Today, Inc.,

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this free weekly email newsletter is designed for library and information professionals. There are several segments to the newsletter including a monthly spotlight, newsbreaks, a summary of articles in Information Today with links, conference information, and updates on new books.

4. Library HQ.com <http://www.libraryhq.com>
This is billed as the "Librarian's Portal" designed to be a comprehensive site for the library community and the wide array of web users working in libraries. Under the category "Resources" you'll

find many useful links including classified, conferences, distance learning, funding & grant resources, and so on. There is also a "Whimsy of the Week" which I'll detail below.

5. Search Reserve Room by Book Color
http://38.232.116.10/screens/well_its_red.html

This is the whimsy referred to under Library HQ.com. How many times have you heard a library patron say "I know you have this book. It's green, about so tall", or it's "Red and tan and about this thick"?? Take a look at the New England School of Law's virtual Reserve Room.§



Newsletter / Advertising Committee Annual Report

Caryl Shipley - Newsletter Editor

Patty Wellinger - Advertising

The CoALL Scuttle was published four times - October, January, April, and July. Copies were sent to all CoALL members, AALL Headquarters and other Chapter Newsletter Editors. Extra copies were distributed at public relations events such as the ALA Conference, talks to library school students, etc.

Current issues of the newsletter are available on the CoALL homepage. There is a complete print archive available at the University of Denver Law Library.

Beginning with the July 1999 issue, the Scuttle was printed locally instead of being underwritten by Rothman's / Hein's. This change was instituted to ensure a timely printing and distribution schedule. Production and mailing costs were \$616.77.

The advertising fee structure has remained the same for several years now. This year advertising revenues decreased. In 1998-1999 there were 14 full-page ads placed by 3 different vendors. This year there were only 6 full-page ads. The CoALL Scuttle has a free listing in Nathan's Legal Markets (an advertising sourcebook). The Newsletter Advertising Committee solicits no advertisements. The \$360 generated from advertisements went into CoALL's general operating budget.

We are looking for a new advertising chair for the upcoming year. It is our suggestion that the new advertising person solicits vendors for advertising or investigates other means to support the cost of publication. Another option would be to reduce costs by converting the newsletter into email format. It could be posted on the website and an email sent to the CoALL listserv to notify members when a new issue was available.

Special thanks go to all those who have contributed articles to the Scuttle during the past year. The continued support of individual authors is vital in order to produce an interesting and valued newsletter.

Copies of this year's Scuttle issues will be included in the CoALL time capsule at AALL.§

The Upcoming Newsletter Deadline: Fall Issue

Date Due: September 15, 2000

Submit news items to:

Caryl Shipley
University of Denver Law Library
1900 Olive Street
Denver, CO 80220
cshipley@law.du.edu 303-871-6015

Please submit copy via electronic format (email or disk) unless prior arrangements have been made with the editor (Times New Roman font, size 12 point). The newsletter is produced in Microsoft Word 2000 and Microsoft Publisher 2000.

Direct advertisement inquiries to:

Advertising Chair
c/o Linda Rose
Ballard, Spahr, Andrews & Ingersoll LLP
1225 17th Street #2300
Denver, CO 80202
rose@ballardspahr.com 303-299-7367

Rates:

Full Page (8 1/2" x 11")	\$60.00 an issue
1/2 Page (4 1/2" x 5 1/2")	\$40.00 an issue
1/4 Page & Business Cards (3 1/2" x 2")	\$30.00 an issue

**EACH AD MUST BE AN ORIGINAL AND CAMERA READY.
VERTICAL ADS ARE AVAILABLE IN FULL PAGE ONLY;
ALL OTHERS MUST BE HORIZONTAL.**

COLORADO ASSOCIATION OF LAW LIBRARIES
MEMBERSHIP APPLICATION and 2000-2001 RENEWALS

This form must be returned by Aug. 10, 2000 to be included in the Directory

1. NAME: _____ POSITION: _____

2. ORGANIZATION: _____ NEW ____ RENEWAL ____

3. ADDRESS: _____

**RETURN FORM AND
DUES TO:
COALL TREASURER
P.O. BOX 13363
Denver, CO 80201**

4. PHONE: _____

Questions to:

5. FAX: _____

Bev Agnew, Membership Chair
at 303.492.2704

6. E-MAIL _____

agnew@spot.colorado.edu

7. COALL is considering moving the Scuttle to an electronic format. Would you be able to access it? _____

8. COALL Membership:

____ INDIVIDUAL (Individual pays membership) \$15.00 voting

____ INSTITUTIONAL (Library pays membership) \$15.00 voting

____ ASSOCIATE (Not from a law library in Colo.) \$15.00 non-voting

____ STUDENT \$5.00 voting

____ LIFE/HONORARY \$0.00 voting

9. Are you an AALL Member? ____ Yes ____ No Would you like to join AALL? ____ Yes ____ No

10. Other memberships you hold: ____ SWALL, ____ CLA, ____ ALA, ____ SLA

11. Please circle the areas you are interested in: BROWNBAGS NEWSLETTER UNION LIST

LIBRARY SCHOOLS LIASON ADVERTISING NOMINATIONS LONG RANGE PLANNING

BYLAWS GOVERNMENT RELATIONS COLORADO MARKETING COUNCIL

COLLEAGUE CONNECTION LEGAL INFORMATION SERVICE TO THE PUBLIC

GRANTS & SCHOLARSHIPS OTHER _____