

Colorado  
Association of  
Law Libraries

Volume 20,  
Issue 4

Fall 2010



# Scuttle Newsletter

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## CoALL President's Message—November 2010

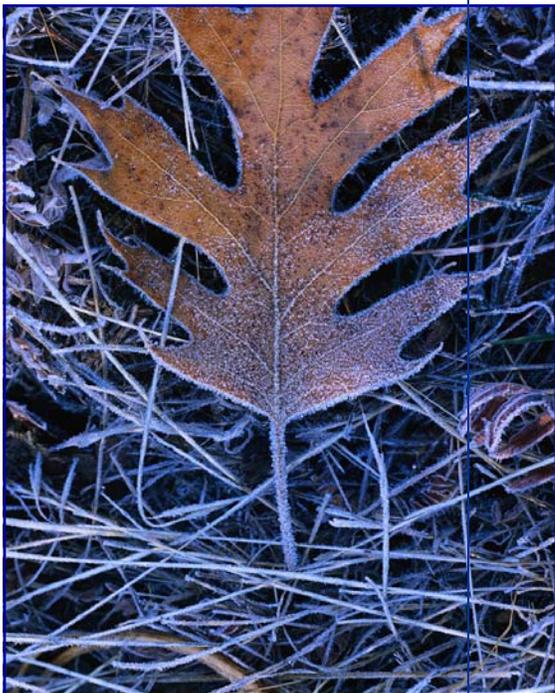
It has been such a beautiful fall this year it's hard to believe that the holiday season will soon be in full swing. Yet with Halloween over and the leaves mostly orange and red, we catch glimpses of the change in seasons; snow has begun falling in the mountains and frost seems to be a more common morning occurrence.

As we get closer to the holidays and what often emerges as a very busy time for most, I just wanted to take a moment to remind everyone of all the ways to continue to be involved with CoALL. There are a number of networking opportunities that exist, both online and in person, including monthly happy hours and Brown Bag lunches, which are a great way to spend some face-to-face time with some of the individuals that you might only know over email or phone.

CoALL is also plugged in through social media sites with groups on LinkedIn and Facebook. Becoming a member of these groups is as simple submitting a request, and they offer a great way to connect with CoALL members or to catch up on events that you might have missed in person.

If you have any questions about any of these groups or events or just want to find out more ways to become involved, please feel free to send CoALL an email at [coall1977@gmail.com](mailto:coall1977@gmail.com).

As a board, we are continuing to think about what we can do to make our organization better, and one way to do so is to survey you, our members, to make sure needs are being met and to solicit ideas to continue to grow our association.



*(Continued on page 4)*



## Letter from the Co-Editors

### Officers—2010-2011

#### President

[Rachel Compton](#)  
Research Librarian  
Faegre & Benson LLP  
Phone: 303.607.3648  
Fax: 303.607.3600

#### Vice President/President Elect

[Robert Linz](#) Assoc.  
Director & Head of Public Services  
University of Colorado Law Library  
Phone: 303-492-2504

#### Secretary

[Chris Hudson](#)  
Project Coordinator, Law Librarian Fel-  
low-ship Program  
University of Denver  
Phone: 303.871.6683

#### Treasurer

[Tamara Phalen](#)  
Catalog Librarian  
Brownstein Hyatt Farber Schreck, LLP  
Phone: 303.223.1413  
Fax: 303.223.8023

#### Member-at-Large

[Beth Mescall](#)  
Library & Information Resources Manager  
Davis Graham & Stufbbs, LLP  
Phone: 303.892.7451  
Fax: 303.893-1379

#### Member-at-Large

[Rachel Nelson](#)  
Reference Librarian Holland & Hart  
LLP  
Phone: 303.295.8129  
Fax: 303.557.6141

#### Immediate Past President

[Tracy Leming](#)  
Reference Librarian Brownstein Hyatt  
Farber Schreck  
Phone: 303.223.1368  
Fax: 303.223.0368

Welcome to our first COALL newsletter as co-editors! We hope to carry on the fine work of our predecessors. We are thankful for the opportunity to be co-editors of the newsletter. Your contributions to The Scuttle are what make it interesting, so we hope each of you will want to participate in making this newsletter a success. Please note the following dates and deadlines for submitting your contributions in the coming year.

January 15, 2011

April 15, 2011

July 15, 2011

October 15, 2011

If you have comments or suggestions please feel free to send either of us an email or call us. Our contact information is as follows:

Amy Levine [Amy\\_Levine@ca10.uscourts.gov](mailto:Amy_Levine@ca10.uscourts.gov) 303-335-2652

Stephanie Noble [Stephanie\\_Noble@ca10.uscourts.gov](mailto:Stephanie_Noble@ca10.uscourts.gov) 303-335-2655

Also, if you are in the neighborhood please stop by the U.S. Courts Library and say hello! The library is located on the 4<sup>th</sup> floor of the Byron Rogers US Courthouse at 1929 Stout Street downtown Denver.

We hope to hear from you or see you soon!

Amy Levine



Stephanie Noble





## Schedule of Brown Bags for 2010-2011

Date	Host	Moderator	Host Firm	Topic and Format
Nov. 17	Kelly Fanning	Matthew Elisha	HRO Downtown Denver	<b>Guest Speaker Susan Gamel on Library Contract Issues</b>
Jan. 19	Tamara Phalen	Tamara Phalen	BHFS Downtown Denver	<b>Favorite Blogs and RSS Feeds</b>
Feb. 23	Beth Mescall	Beth Mescall, Matthew Elisha, Holly Pinto, possibly one other on panel	DGS LoDo	<b>Library Staffing in Recessionary Times</b>
Mar. 16	Rachel Nelson	David Selden	H&H Downtown Denver	<b>Sustainability Issues in Libraries</b>
Apr. 19	Stacey Bowers	DU Fellows	DU Law North Denver	<b>Fellows present on ... TBA</b>
May 18	Karen Selden	Karen Selden	CU Law Boulder	<b>Book Discussion ... book TBA</b>
Jun. 22	Rachel Nelson	Stacey Bowers	H&H Downtown Denver	<b>Free and low cost legal research resources</b>





## Congratulations!

**Holly Pinto's** son, Mitchell Julio Pinto, was born Sept. 29th at 8:17 am. He weighed 7lbs 2oz and was 19 inches long.

**Welcome** to CoAll's newest member **Nicole Van Thiel**, Teen / Information Services Librarian, Jefferson County Public Library.

Congratulations to **Stephanie Noble** at the U.S. Courts Library on her new position as Emerging Technologies Librarian.



*(Continued from page 1)*

Look for a member survey sometime in the spring.

We are also in the midst of planning our annual CoALL holiday party for early December, so stay tuned for a final date and location for that!

Rachel Compton  
President, 2010-2011



## Mobile laterals Present opportunities, challenges For law firms

By Janet Ellen Raasch

*Janet Ellen Raasch is a writer, ghostwriter and blogger ([www.constantcontentblog.com](http://www.constantcontentblog.com)) who works closely with professional services providers – especially lawyers, law firms, legal consultants and legal organizations – to help them achieve name recognition and new business through publication of keyword-rich content for the Web and social media sites as well as articles and books for print. She can be reached at (303) 399-5041 or [jeraasch@msn.com](mailto:jeraasch@msn.com).*

Not so long ago, a young lawyer would join a law firm as an associate, advance to partner and stay with that law firm until retirement. Times have changed.

Today's lawyers are much more mobile. If their law firms are not providing the support they need to grow their practices and flourish as professionals, they will look for greener pastures – and keep looking until they find the right place.

Even before the most recent round of layoffs, which further weakened loyalty, lateral moves by partners were trending up – from 2,153 in 2006 to 2,775 in 2009 (*American Lawyer* magazine). A second wave of defections is taking place in 2010.

“Savvy law firms with well-thought-out plans are conducting strategic ‘land grabs’ – scooping up entire offices and practice groups from their competitors,” said Craig Brown. “Mid-tier regional firms, in particular, are gobbling up disgruntled and displaced big-firm talent.”

Brown discussed “what laterals want” at the monthly education program of the Rocky Mountain Chapter of the Legal Marketing Association ([www.legalmarketing.org/rockymountain](http://www.legalmarketing.org/rockymountain)), held Sept. 14 at the Ritz-Carlton Hotel in downtown Denver.

Brown is a lawyer and founder of Motivera ([www.motiveragroups.com](http://www.motiveragroups.com)), a Southern California-based business development consulting firm. A large part of his practice is helping

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“Today’s lawyers are much more mobile. If their law firms are not providing the support they need to grow their practices and flourish as professionals, they will look for greener pastures – and keep looking until they find the right place.”

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“Considering the time, effort and cost that go along with hiring a lateral lawyer or group, you would think that acquiring firms would do everything in their power to help the new lawyer succeed -- but often, they do not,”

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lawyers use their strengths to build relationships that lead to strong books of business.

### ***What law firms want***

“It costs approximately \$1,920,000 to bring on board a lateral partner with a \$2 million book of portable business,” said Brown, citing an article by Richard Gary in *Law Firm Inc.* An acquiring firm does not break even until the third year.”

“In the 2007 land grab, law firms were gobbling up available lateral partners and practices -- often without proper due diligence,” said Brown.

“In 2010, we see a second wave of lateral acquisitions,” said Brown. “This time, the acquiring firms have changed from gobblers to picky eaters. Due diligence has tightened up and the packages being offered are less generous. Generous financial incentives are being replaced by loans that will be forgiven if a lateral partner lives up to his or her marketplace potential.”

According to a recent NALP Foundation report, law firms consider four factors when deciding whether or not to hire a lateral partner or practice group:

- Can the lateral develop new business?
- Can the lateral strengthen a particular practice area?
- Does the lateral present a possible conflict of interest?
- Is the lateral a good cultural fit with the firm?

“Considering that 16 percent of laterals hired during the first wave moved again within two years,” said Brown, “finding the right laterals can be a costly proposition.

“Considering the time, effort and cost that go along with hiring a lateral lawyer or group, you would think that acquiring firms would do everything in their power to help the new lawyer succeed -- but often, they do not,” said Brown.

### ***What lateral partners want***

Law firms are not the only ones exerting more care with lateral acquisitions. Lawyers, too, are becoming pickier about their choices when they make a lateral move.

“In 2007,” said Brown, “laid-off attorneys were panicked. They were pri-

*(Continued on page 7)*



marily concerned about finding a new position and paying their bills. They didn't take the time to do their research. As a result, many ended up in firms that were a bad fit. In the current wave of lateral movement, lawyers are being much more careful."

Many people think that compensation drives a partner's decision to make a lateral move. Although compensation is one factor, it falls far from the top of the list. According to a Major, Lindsey & Africa study, lawyers are looking for (in this order):

- Ability to support and expand their practice
- Culture and reputation
- Personality style of the partners
- Financial health
- Management strength
- Compensation and compensation structure

When the researchers later asked laterals if their expectations had been met, they discovered that the laterals' most-important wish – support and expansion of his or her practice – had fallen to the bottom of the list.

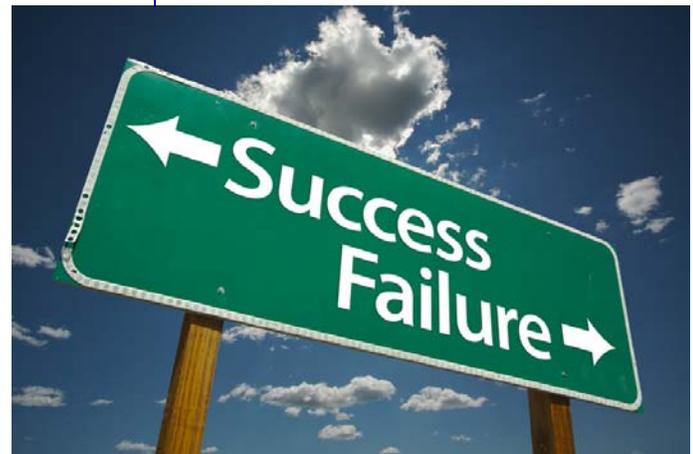
"By ignoring the most-important need of new laterals," said Brown, "acquiring law firms are magnifying the chance that these laterals will remain disgruntled – and continue to look for new opportunities."

Hildebrandt research supports these results. A white paper concludes that laterals are looking for law firms that offer a strategic firm vision that clearly includes a plan for their particular area of practice. They are looking for firms with a platform that supports that vision with one-on-one marketing, business development and coaching support.

### ***How to create a win/win scenario***

Brown emphasized the valuable role of the marketing department in helping law firms find and retain new laterals and helping new laterals accomplish their professional goals.

"All too often, marketing is looped into the process a day or two before the new lateral arrives – when they are asked to do some internal and external publicity," said Brown. "This is a huge mistake. Marketing has unique knowledge and skills to bring to all stages of



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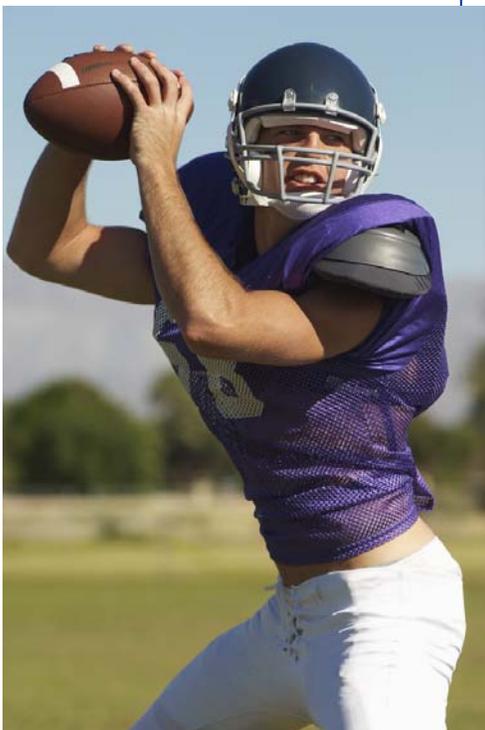
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“A person in a leadership position (including the firm’s CMO) should quarterback efforts to integrate a new lateral into a law firm – and should be held accountable for these efforts.”

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the process – attraction, vetting, planning, integration and coaching.”

**Attract.** Although laterals are interested in a firm’s financial stability and compensation, they are *most* interested in a plan and a platform to grow their own practice. “The firm’s marketing person is aware of the firm’s market and internal synergies, and is best qualified to discuss these meaningfully with a recruit,” said Brown.

**Vet.** Law firms carefully conduct due diligence with potential laterals regarding billable hours, collection rates, client lists and ability to integrate into existing operations. “However, they often ignore business-development due diligence,” said Brown. “Marketing should vet a potential lateral regarding marketing efforts. Did she inherit her book of business, for example, or did she build and maintain it herself?”

**Plan.** Only two-thirds of all law firms responding to a recent NALP Foundation survey created a plan for the integration of a new lateral or practice group. What new markets are created? How can the firm’s existing clients/partners benefit? Who will do the work? Who is accountable for the integration? “Marketing should be closely involved with the creation of this integration plan,” said Brown

**Integrate.** A person in a leadership position (including the firm’s CMO) should quarterback efforts to integrate a new lateral into a law firm – and should be held accountable for these efforts. Lawyers from the interview and due-diligence process, whom the lateral has already met, should also be involved.

“All too often, a new lateral is met with a flurry of publicity – and then left to sink or swim on his or her own,” said Brown. “I’ve met with unhappy laterals who complained that, in their first year at a new firm, no one even invited them to lunch. Don’t be that firm! Integration is an on-going, not a one-time, process.”

The integration team should:

- Draft a plan based on strategic market goals
- Make introductions to lawyers with complementary practices
- Make introductions to practice area leaders
- Arrange meetings with key internal people

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- Assign a mentor/buddy/coach as appropriate
- Set regular meetings to review progress

**Coach.** A lateral at a new law firm is highly motivated to integrate – and to justify his or her presence by bringing in new work. This is an ideal time for coaching – either by someone in the marketing department or by an objective third party.

“Build on this motivation by creating action and building good habits right from the start,” said Brown. “Find out what the lateral wants and what he or she needs in order to be successful. Then, build a bridge between the two.”

Laterals joining a law firm from a government or in-house legal department often need special attention. “They’ve never had to find new clients,” said Brown, “and may not know how to do it. They will tell you, confidentially, that they are scared to death at the prospect of business development. They really respond to coaching.

Doing a good job with the integration of new laterals can boost the careers of law firm marketing professionals. “Everyone is watching new laterals to see if they live up to expectations,” said Brown.

“Helping a new lateral succeed raises your status with firm leadership,” said Brown. “Plus, it is an opportunity to build a close relationship with a lawyer who will become increasingly influential and serve as an evangelist for your services.”

Involvement of marketing in the integration of new laterals is a win/win scenario for both the law firm and the marketing department.

*For the past 20 years, Craig Brown has worked nationwide with executives, managing partners and attorneys as a coach, consultant and business executive. For more details, he can be reached at (949) 369-9400 or [craig@craig.net](mailto:craig@craig.net).*

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**Colorado Association of Law Libraries Executive Board Meeting**  
**June 10, 2010,**  
**Faegre and Benson LLP,**  
**1700 Lincoln Street, Denver,**  
**4:15-5:01 PM**

Present at meeting:

**Board Members:** Karen Selden (Immediate Past-President), Tracy Leming (President), Rachel Compton (Vice-President/President-Elect), Robert Linz (Treasurer), Kelly Fanning, (Secretary), Rachel Nelson (new Member at Large), Tamara Phalen (new Treasurer), Christopher Hudson (new Secretary)

**Committee Chairs:** Madeline Cohen (Government Relations Chair), Anne Lucke (Membership Chair),

**CoALL Members:** Jennifer Hayden

The meeting was called to order, and the minutes from the prior meeting of March 4, 2010 were approved.

I. President's Report - Tracy Leming

Tracy did not have anything to report.

II. Vice President's Report - Rachel Compton

Rachel did not have anything to report.

III. Past President's Report - Karen Selden

Karen did not have anything to report.

IV. Treasurer's Report - Robert Linz

Robert previously sent the Board his report. He mentioned that we have one CD now, and he will be turning over the accounts in the near future to the new Treasurer, Tamara Phalen. He said he has seen a trend in which the Board has been spending in excess of its income, and a committee should be appointed to consider CoALL's expenses and revenue.

Robert also previously sent the Board his proposed budget for the coming year. In arriving at this proposed amount, he solicited the input of committee chairs and CoALL officers, and he estimated the amount of incoming dues payments. He moved to approve the proposed budget, Tracy Leming seconded the motion, and the motion was passed.

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V. Library School/Recruitment Committee - Diane Forge Bauersfeld

Diane submitted a report to the Board.

VI. Local Arrangements Committee – Holly and Tamara

Nothing was reported.

VII. Membership Committee - Anne Lucke

Anne previously submitted her report to the Board. Ann mentioned that membership in CoALL has increased this year, and she is working on handling the member renewals at this time.

VIII. Government Relations Committee - Madeline Cohen

Madeline previously submitted her report to the Board. She reminded everyone present that there will be a legislative advocacy training during the AALL Annual Meeting in July in Denver.

IX. Grants & Scholarships Committee - Kathy Carlson

Kathy previously submitted her report to the Board.

X. Newsletter - Katie Lynn

Katy Lynn previously submitted her report to the Board.

XI. Brownbag Committee - Beth Mescall

Beth previously submitted her report to the Board. Those present discussed the pros and cons of posting Brownbag meeting notes on both the CoALL Website and on the CoALL Linked In Page, and everyone agreed that it would be best to post the notes in both places. Kelly will be the Brownbag Chair for the coming year.

XII. Public Relations Committee - Meg Martin

Meg previously submitted her report to the Board.

XIII. BRAG Committee - Stacey Bowers

Stacey previously submitted her report to the Board. Stacey said BRAG had about 35 attendees this month, including summer associates from firms that have not previously sent their associates to BRAG. A new person needs to be appointed to chair the BRAG Committee for the coming year.



XIV. Nominations Committee – Karen Selden

Karen previously submitted her report to the Board. Karen thanked Anne Lucke for assisting once again this year. This year, we had a 57% voting participation, while last year we had 48% of our members vote on nominees.

XV. Spotlight Committee – Maura McGrath

Maura previously submitted her report to the Board.

XVI. Listserv Committee – Theresa Baker

Theresa previously submitted her report to the Board.

XVII. Bylaws Committee – Holly Pinto

Holly previously submitted her report to the Board.

XVIII. Holiday Party and Happy Hour Committee – Tamara Phalen

Tamara previously submitted her report to the Board. She will continue to supervise the happy hours, and the next one will occur in August. She would like to see more people attend the happy hours and wondered if we might try including other organizations in some of our happy hours. In addition, we might have an annual “meet the students” happy hour near the University of Denver Campus, and we may include fundraising in one or more of our happy hours. Someone will need to volunteer to manage the coming year’s holiday party.

XIX. New Business

The new Board Members were introduced and accepted their duties for the coming year.

Madeline agreed to check the CoALL mail box during the coming year, and Kelly gave her a mail box key.

The next Board meeting will be at Faegre and Benson on October 7, 2010 at 4:15 PM.

The meeting adjourned at 5:01 PM.

Respectfully submitted,

Kelly Fanning  
CoALL Secretary



**2010 CoALL Nominations and Election Committee Report  
May 10, 2010**

Rachel Compton, Ruth Lancaster and Anne Lucke joined me as members of the 2010 CoALL Nominations and Election Committee.

Our work began on January 27, 2010 with a call for nominations to the CoALL listserv. On March 2, we announced our slate of candidates:

- Vice-President/President-Elect: Robert Linz
- Treasurer: Tamara Phalen
- Secretary: Chris Hudson
- Members at Large: Beth Mescall
- Rachel Nelson

At this time, we also announced the procedures for self-nominations, but none were made.

Rachel Compton worked with the candidates to collect biographies and pictures, which she submitted to Theresa Baker to post on the password protected portion of the CoALL website.

As in 2009, Anne Lucke used SurveyMonkey to conduct the 2010 CoALL election. The voting period was from April 1 to 15, 2010, 63 ballots were received from a total of 111 eligible voters, for a ballot return rate of approximately 57%. For comparison, the 2009 ballot return rate was approximately 48% (42 ballots from 87 eligible voters), and the 2008 ballot return rate (which was conducted with a paper ballot) was nearly 50%.

The higher number of eligible voters was due to the December 2009 revision of the CoALL By-laws, which extended voting privileges to a wider variety of CoALL membership categories. The change in the membership categories also reduced the administrative duties involved with setting up the election software, since fewer ineligible voters needed to be manually removed from the general CoALL membership list.

Tremendous thanks are due to Rachel and Anne, who unfailingly showed enthusiasm and professionalism in tackling the tasks set before them. Special thanks to Rachel for joining the committee when Ruth needed to unexpectedly resign, and to Anne for preprogramming the SurveyMonkey software to work flawlessly through her planned vacation absence and her unplanned medical absence. It was a pleasure for me to work with both Rachel and Anne!

Submitted,  
Karen Selden  
Committee Chair

**2010 BRAG Summary**

The following persons comprised the main 2010 BRAG Committee: Andrea Hamilton, Rachel Kuipers, Margi Heinen, Wanda McDavid, Alan Pannell, Alicia Brillion, and Stacey Bowers. The committee did not hold any in-person meetings this year due to the selected nature of the 2010 BRAG event.



Mariann Storck and Tracy Lemming also participated on the committee, as needed.

Based on the low attendance at the 2009 BRAG event, as well as the limited number of summer associates being hired by law firms this year (and firm's unwillingness to pay a fee for summer associated to attend), the committee, after careful discussion and deliberation via email, opted to hold an abbreviated BRAG event during 2010. The intent is to return to the traditional format during 2011, assuming that makes economic sense.

The 2010 BRAG event was held on Tuesday, June 8, 2010 at the offices of Brownstein Hyatt Farber and Schreck. Margi Heinen, Stacey Bowers and Wanda McDavid presented. Andrea Hamilton attended to help out with the event.

We had 35 attendees. The overall feedback regarding the event was positive. See attached summary sheet for more details on the evaluation of the program. Due to the abbreviated nature of the event this year, 90 minutes, no fee was charged to attend. BHFS generously provided the space, as well as coffee and beverages for the attendees. The Westminster Law Library provided copies of the materials at no charge. The committee did not seek any contributions from LexisNexis or Westlaw since the event was free and no food was offered or scholarships for attendance needed. There were 22 Westlaw portfolios remaining from last year's event that were handed out to the first 22 attendees to arrive.

The BRAG event was advertised via the CoALL listserv on a number of occasions and also in the CoALL Scuttle and on the CoALL website. In addition, flyers regarding the event were posted at the University of Denver Sturm College of Law and law librarians also marketed the event at their respective institutions.

Overall, the 2010 BRAG event appeared to be a success. The attendees, based on the speaker's opinions, seemed to be engaged and paying attention. We received feedback from 26 attendees.

### **2010 BRAG Evaluation Summary Question Average Rating \***

This program gave me valuable information to better function in the law firm, court, or other summer setting 3.4

This program introduced me to new sources 3.5

I feel more comfortable now about discussing an assignment with the person making the research request 3.1

The program materials are useful 3.3

My research skills will improve now that I have attended this program 3.2

The material was presented at an appropriate pace 3.3



The instructors had effective communication and presentation skills 3.4

The facilities were satisfactory 3.4

The benefits I received from attending today's program equaled or exceeded my time 3.1

4= strongly agree; 3=agree; 2=disagree; 1=strongly disagree

**The most useful BRAG presentation was:**

Smart Research: 4

Cost Effective: 4

Casemaker: 5

**The least useful BRAG presentation was:**

Smart Research: 1

Cost Effective: 1

Casemaker: 3

**Other comments:**

All presentations were good

Learned same information in law firm orientation

Casemaker was hard to follow due to small screen

Did not know Casemaker existed

All presentations helpful

The 2009/2010 Brown Bag Committee had a lot of fun putting together a strong slate of continuing education programs this year. Kelly Fanning, Rachel Nelson and Beth Mescall surveyed CoALL members and pulled from a host of great suggestions to come up with ten programs of interest to varying members of the community. From Adding online resources to your library catalog and Open Source ILS for the tech services oriented, to Favorite free or low cost legal research sites and Cost recovery and usage tracking software for the reference inclined, there was something for everyone. Programs were well attended and summaries of many of the programs were posted on the CoALL Linked In page for those who couldn't attend.



Kelly Fanning will be taking over as Chair of the Committee for the 2010/2011 year, and Rachel and Beth will continue to work with her to solicit input from all our members and provide another year of excellent programming.

### **CoALL Budget 2010-11**

#### **Income**

Dues

Full (92 @ \$20)) \$ 1,840

Student (18 @ \$5) \$ 90

Special (Fee Waived- 3) \$ -

Donations \$ -

Other \$ -

*Sub-Total Income* \$ 1,930

#### **Expenses**

Scholarships

Library School \$ 1,000 1 @ \$1000

Travel Grants \$ 1,000 2 @ \$500 approx.

Committees

*Scuttle* \$ 50 Photographs

Brownbag \$ 250 Program Fees

AALL/CoALL Student Liason \$ 100 Food for Event

Spotlight \$ 100

BRAG \$ -

Gifts \$ 100 Outgoing President, B. Bintliff, Oth

Holiday Party \$ 500

Miscellaneous \$ 100

*Sub-Total Expenses* \$ 3,200

#### **Net Gain / Loss \$ (1,270)**

Checking Opening Balance \$ 5,500

Net Gain / Loss \$ (1,270)

Checking Closing Balance \$ 4,230

CD / Savings Opening \$ 5,308 Matures on 8/29/10 at 0.40% inter

CD / Savings Closing \$ 5,325

her AALL conference etc.

rest rate

### **Bylaws Committee Report**

By Holly Pinto

The Bylaws committee met at University of Denver on July 18th 2009. A section by section review of the CoALL bylaws was undertaken by the committee. The membership and voting sections were completely overhauled to reflect the changing nature of the CoALL organization. Other sections on the executive board and committees were changed to improve the business workflow of the organization.



The bylaws changes were sent to AALL headquarters for review and approval. CoALL membership voted to accept these new bylaw changes in December 2009.

**CoALL Executive Board Annual Meeting Government Relations Committee Report – 2009-2010  
Submitted by Madeline Cohen, Chair  
10 June 2010**

The AALL *Day on the Hill* legislative advocacy training at last year's AALL Annual Meeting in Washington, D.C. was an overwhelming success, with over 70 participants. Stacey Bowers and I participated in the training and had the opportunity to meet with staffers from Senator Mark Udall's office to discuss several issues, including authentication of online legal information and funding for the Law Library of Congress. We then geeked out at the Hart Senate Office Building.

This year's half-day Advocacy Training, "[Raising the Bar in Your State](#)," will be held on July 10 from 8:30 a.m.-12 p.m. As you can see from our [draft agenda](#), we'll be hosting concurrent open brainstorming sessions on concrete ways to promote our **two top priorities at the state level—the value of state, court and county law libraries and the progress of our [AALL State Working Groups](#)**, including the development of a national inventory of primary legal information.

If you can join us, you'll be able to choose between these two important breakout sessions: The first will feature an interactive panel discussion led by SCCLL-SIS Chair Anne Matthewman with several public law librarians who have successfully dealt with a funding crisis in their state. We want *you* to brainstorm about what new tools we can develop collaboratively and make available on AALLNET. These new tools will help us demonstrate the value of public law libraries and build allies to help promote their unique role in providing access to justice.

The second, led by GRC member Catherine Dunn, will include a dialogue with the coordinators of several of our state working groups on the successes and challenges they've faced. Paul Lomio and Erika Wayne, who are working with NOCALL and AALL's California Working Group to develop and test the prototype for the national inventory, will then summarize progress to date. They'll also lead a group discussion for new ideas on how to populate the inventories down to the local level. If you have a laptop, please be sure to bring it along!

The CoALL Government Relations Committee is working with the AALL Government Relations Committee to form a State Working Group to ensure permanent public access to authenticate digital legal information. I am the coordinator for Colorado's Working Group. AALL has published a [State Working Group Issue Brief](#) and is now working with various states to develop a template for a national inventory of primary legal resources at every level of government.

The committee has also continued to send out Action Alerts, the AALL Washington E-Bulletin and newsworthy legislative information related to libraries. Due to other commitments, I am no longer an active member of the Colorado Association of Libraries (CAL) Legislative Committee and therefore do not have any information about the most recent session of the Colorado State Legislature. I will do my best to gather that information and submit it at a later date.



As always, please send me any news that pertains to legislative advocacy for libraries or information policy and I will forward it to Emily Feldman at the Washington Government Relations Office.

Thank you,  
Madeline Cohen

### **2010 CoALL Happy Hours/Holiday Party**

The monthly CoALL happy hours continued to be popular in 2009/2010. Our most successful happy hour to date was in October, 2009, at Harry's Bar in the Magnolia Hotel. It was a combined DU/CoALL event welcoming the DU Law Library Fellows as members of CoALL, and there were over 30 people in attendance. We will continue to alternate between Boulder and Denver for the happy hours in the upcoming year.

The 2009 Holiday Party at Brownstein Hyatt Farber Schreck had approximately 38 attendees, including several spouses/significant others of CoALL members as well as AALL Executive Board Member Jean Wenger. We celebrated our chapter's 25th anniversary at the party by inviting people to send in photos from 1984 and then played "Guess the Librarian". Three Tomatoes Catering provided heavy hors d'oeuvres for the event, and we came in under our projected budget.

Submitted,  
Tamara Phalen

### **AALL Library School/Recruitment**

On January 11, 2010, CoALL hosted an on-campus presentation to the University of Denver student community. The presentation included the importance of law librarianship as a profession and the pivotal role CoALL and other professional organizations play in giving back to the profession, knowledge sharing and attaining career goals. The gathering was a great way to share CoALL with the University of Denver students and promote the importance of law librarianship. We are scheduled to host another CoALL on-campus presentation in the fall 2010.

Diane Forge Bauersfeld, AALL Library School/Recruitment Liaison

### **CoALL Webmaster/Listserv Committee Report for 2009/2010 By Theresa Baker, Chair**

During the past year I performed routine maintenance and additions to the CoALL website. The "Policies, Guidelines, and Forms" section of the site grew somewhat. I added revised bylaws, membership guidelines, Legal Research Corner guidelines, and a position description for the Grants & Scholarships Chair. There were no problems with the discussion list this past year. I added new members to the list as they joined. At the end of the membership renewal period I deleted e-mail addresses of the people who did not renew. There are currently 113 members subscribed to the list.

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Respectfully submitted,  
Theresa Baker  
CoALL Webmaster & List Owner

**Colorado Association of Law Libraries  
Membership and Placement Committee  
2010 Annual Report  
MEMBERSHIP**

CoALL currently has 113 Active, Associate and Student members and 5 Lifetime members. This represents an increase of 11 members over last year's total. The largest increase was in Student members, which increased to a total of 18, many of whom are Law Library Fellows at the University of Denver.

In Spring 2009, the CoALL Board decided to waive the membership fee for any current member who experienced a job loss or reduction as a result of the economic climate. A total of three members took advantage of this opportunity over the 2009-2010 membership period. For the 2010-2011 membership period, CoALL will waive the annual membership fee for any CoALL member who has lost his or her job or has had his or her salary significantly reduced since July 2008.

This Spring, with the generous assistance of Tracy Leming and Karen Selden, I drafted Membership Category Guidelines to help me understand the distinctions between Active and Associate members. The document is posted in the Members Only – Policies, Guidelines, Forms section of the CoALL website and should help individuals more accurately choose their appropriate membership category. I will include a link to the document when I send out membership renewal reminders this summer.

Throughout the Spring, I performed the administrative tasks associated with adding new members, including sending welcome emails to new members, updating our Excel spreadsheet and the online directory, notifying our listserv manager, Theresa Baker, of new members and forwarding membership dues to our treasurer, Robert Linz.

**BENEFITS**

CoALL membership benefits continue to include access to COBAR, the Colorado Bar Association's website. This complimentary access to CBA resources, including Casemaker, is popular with the membership. In order to help the CBA keep their records current, I periodically update Amber Vanden Hout at CBA of any additions or changes to the CoALL roster.

**PLACEMENT**

In addition to membership responsibilities, my position includes coordinating with Theresa Baker to post Colorado Law Library positions on the CoALL website. As of now, there are no positions posted and none have been posted since I took over this position in December 2009.

Respectfully submitted,  
Anne Lucke  
Committee Chair  
May 17, 2010



**Summary for Public Relations Chair, CoALL, Term 2008-2010  
Report for 2009-2010**

Mariann Storck volunteered to host a CoALL table at the Association of Legal Administrators annual meeting held in Denver on August 27, 2009 at the downtown Sheraton. She had the opportunity to talk to vendors and attendees about law librarianship.

A tri-fold poster was prepared expounding on the extensive accomplishments of CoALL and its members in the activities area at the 2009 AALL Annual Meeting. Patty Wellinger graciously found the poster (it was a little lost after it was shipped from windy Wyoming) and made certain it was properly displayed.

After the deadline for membership renewal had passed, the SCUTTLE was snailmailed to those members who chose not to renew their membership with a letter listing the benefits of membership and inviting them back in the future.

Each new member was welcomed via e-mail and given the opportunity to share a short biography which was published in the SCUTTLE.

This will be my last report as Public Relations Chair. Thank you for the opportunity to serve on the committee.

Meg Martin, Public Relations Chair

**2010 Scholarship Committee Annual Report**

I am pleased to report that Diane Bauersfeld from the DU Fellowship Program was awarded the 2009 CoALL library school scholarship.

The CoALL Board also voted to award a 2010 continuing education grant to Tamara Phalen to assist her in attending the American Library Association (ALA) annual meeting. Tamara is active in ALA committee work and will be sharing the technical services knowledge she gains with CoALL colleagues. Also receiving 2010 continuing education grants to assist with AALL registration were David Selden at the National Indian Law Library/NARF and Meg Leta Ambrose a student interested in pursuing a career in law libraries.

Respectfully submitted,  
Kathy Carlson, Scholarship and Grants Committee Chair Wyoming State Law Library Supreme Court Building  
2301 Capitol Avenue  
Cheyenne, Wyoming 82002  
Phone: (307) 777-7187  
Fax: (307) 777-7240  
E-Mail: [kcarlson@courts.state.wy.us](mailto:kcarlson@courts.state.wy.us)



**Colorado Association of Law Libraries  
Newsletter Committee Report to the CoALL Executive Board  
June 10, 2010**

The CoALL Newsletter Committee has not had any extra activity this year. Members continued to submit articles and news updates for the *Scuttle*. Robert Linz was kind enough to donate some of his credits from iStockPhoto and we were able to purchase seven images. Robert Linz also began to submit technology articles consistently and would like to continue to do so. This is in addition to other regular columns, such as “New Member Focus”, “Technical Services”, “CoALL Library View”, and the book review column by Alicia Brillan. Together with member reports of CoALL activities, the *Scuttle* remains vibrant, newsworthy and interesting. Katie Lynn will resign from the Newsletter Committee in August 2010. We would like to welcome two new Co-Chairs for the Newsletter Committee: Stephanie Noble and Amy Levine (both of the U. S. Courts Library, 10th Circuit, in Denver). We are certain they will bring fresh new perspectives, energy and enthusiasm for the *Scuttle*.

Respectfully submitted,  
Katie Lynn  
Chair, Newsletter Committee

John Moss  
Member, Newsletter Committee

Mary Killoran  
Member, Newsletter Committee

**Spotlight on Your Career 2010: Creating a Personal Brand**

This year’s program again took place at the University of Denver Sturm College of Law, hosted by Caryl Shipley. Focusing on creating a personal brand, presenter Lida Citroën facilitated an interactive session about creating a personal brand. Forty-five attendees, including participants from a variety of libraries, several of the University of Denver law library fellows, and many University of Denver MLIS students attended the event. CoALL’s partnership with SLA was met with very positive reviews.

**TREASURER’S ANNUAL REPORT  
July 2009 to June 2010**

**By Robert M. Linz**

**Accounts**

1. Checking Account
  - a. June 24, 2009 Balance \$3,110.76
  - b. June 10, 2010 Balance \$6,032.58
  - c. Income
    - i. Dues \$1,920.00
    - ii. Spotlight \$0.00
    - iii. BRAG 2009 \$0.00

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- iv. Interest \$0
- v. Other \$0
- vi. *Total \$1,920.00*
- d. Expenses
  - i. Post Office Box \$44.00
  - ii. Liability Insurance \$86.00
  - iii. Spotlight \$197.18
  - iv. BRAG \$0
  - v. Scholarships \$2,590.00
  - vi. Educational Programming \$145.00
  - vii. Entertainment, etc. \$606.91
  - viii. Other \$370.74
  - ix. *Total \$4,039.83*
- e. Net Gain / Loss (\$2,119.83)
- f. Transfer CD into checking
  - i. Certificate of Deposit (CD 1)  
Amount \$5,173.37
  - 2. Certificate of Deposit (CD 2)  
Amount \$5,307.60  
Term 13 months  
Maturity Date 8/29/2010  
Int. Rate (APY) 0.40%
  - 3. Total – All Accounts \$11,340.18
- Total 2008-9 \$13,240.49
- Change from 2008-9 (\$1,900.31)

**Scholarships \$2,590.00**

- 1. Diane Bauersfeld (Scholarship) \$1,000.00
- 2. Meg Ambrose (for AALL) \$100.00
- 3. David Selden (for AALL) \$445.00
- 4. Tamara Phalen (for AALL) \$545.00
- 5. Kelly Fanning (Leadership Grant) \$500.00

**Other Expenses**

- 1. AALL 2009 Annual Mtg. Expenses \$271.35
- 2. Gifts \$20.00
- 3. Member Support \$27.50
- 4. Secretary of State Filing Fee \$10.00
- 5. New set of checks \$41.89

**Notable Accomplishments**

- 1. Certificates of Deposit
  - a. Cashed out CD 1
  - b. Renewed CD 2
  - c. CD 2 matures on Aug. 29, 2010 – propose to let it roll over

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2. Filing of Tax IRS Form 990-N (Organization Tax Reporting)
3. Established online bill pay – a free service at US Bank

**Notable Upcoming Dates**

1. CD Renewal August 29, 2010
2. Chapter Liability Insurance from AALL October
3. Tax Form Filing November
4. Post Office Box Renewal November